RockStep Solutions, Inc.
48 Free Street
Portland, ME, 04101

13 July 2022

To whome it may concern:
I am happy to write this letter of reference for Richard Clark, part time CFO for RockStep Solutions. Richard joined RockStep in 2019, as we were preparing to raise equity financing. Richard's long history with startups, including in the life sciences, allowed him to quicky came up to speed on our SaaS business model. As a part time CFO, Richard helped us develop our financial systems, understand our financial metrics, and develop business projections all of which are critically important to investors.

With Richard's help, his years of experience as a CFO, and his deep understanding of GAAP, we have transitioned from an early phase startup company to a rapidly growing organization with over 30 employees and contractors. We have raised Series Seed equity financing and are on track to close our Series A within the next 30 or so days.

Richard is extremely detail oriented and he brings a high degree of integrity and knowledge to our team. We highly recommend him to other startups looking to start the transition from check-book finacials to rigourous GAAP accounting. Please don't hesitate to reach out to me at chuck.donnelly@rockstepsolutions.com if you have any questions.

Sincerely,

Chuck Donnelly
CEO
RockStep Solutions, Inc.