



20 August 2025

Maine Entrepreneurial Resource Corps – Maine Technology Institute
16 Middle Street, Suite 201
Portland, Maine 04101

Re: Roux Institute application

To whom it may concern,

I am pleased to provide this letter of reference for the Roux Institute's application to be included in MTI's MERC consultant database. Salmonics has been a Roux Institute Partner since 2024. As such, we have collaborated in joint research with and received contract laboratory services from Roux scientists, and most recently became a member of the Roux BioPILOT program with a voucher from the Maine Technology Institute.

Access to the expertise of Roux Institute faculty and staff, to training and to laboratory equipment not available in our facilities has been critical in enabling us to complete work on our product development, manufacturing and QC processes. As we continue to utilize the BioPILOT program to pursue additional work, ability to access expertise available at the Roux Institute for training and guidance would have great impact on successful completion of our projects. Since our consulting budget is limited, the inclusion of the Roux Institute in MTI's MERC database would certainly enable us to complete more of the work crucial for our growth.

We have been fortunate in receiving support from a diverse range of Maine organizations and individuals in establishing and growing our company. This support ranged from business development, investment raise and IP protection to research funding and marketing and some of this work was achieved with MERC funding. The Roux Institute has been able to fill our need for an accessible resource with biomedicine expertise and tools to complement and build our capabilities. We will certainly appreciate any support that enables us to effectively utilize this resource.

Best regards,

A handwritten signature in black ink, appearing to be "Cem Giray".

Cem Giray, Ph.D.
President, CEO