

A Recommendation for Casco Tech Consulting LLC

Emily Braley
Maine Technology Institute
6 Middle Street, Suite 201
Portland, ME 04101

Dear Ms. Braley,

It is my pleasure to recommend Dan Shevenell and Casco Tech Consulting LLC for consideration as a MERC consultant. I had the opportunity to work with Dan during his participation in the Dirigo Labs accelerator, where he distinguished himself as both a highly capable technologist and an effective collaborator.

Dan has a rare ability to take complex technical problems and break them down into clear, actionable steps. He brings structure and clarity to his work, often using visual tools and models to translate sophisticated concepts into language that is accessible to a wide range of stakeholders. This skill not only demonstrated his technical depth but also his talent for building shared understanding among peers, mentors, and non-technical audiences.

In addition, Dan consistently showed a professional, thoughtful, and collaborative approach. He actively engaged with feedback, sought out new perspectives, and demonstrated a willingness to adapt and refine his work. His combination of technical expertise, strong communication skills, and collegial nature makes him exceptionally well-suited to serve as a trusted consultant to entrepreneurs.

I am confident that Dan will bring the same diligence, insight, and professionalism to his work as a MERC consultant as he did in our accelerator program. He will be a valuable resource for startups navigating complex technical and business challenges.

Sincerely,



Susan Ruhlin