



Pearl Partners Group, LLC, 105 Country Club Road, Hollis Center, Maine 04042
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Reference for Betsy Tuohey

“Betsy is an extraordinary leader and a remarkable individual! I've worked with her in a wide array of roles and found her forward thinking and with a strong strategic mindset. Yet at the same time, she has an amazing capacity to drill deep to understand people and organizations, and turn strategy into action. When I first met Betsy, she worked as a consultant directly with my leadership team. Her success in this role and others resulted in our recruiting her to work full time with us. Over the years I worked closely with her on a number of programs. Most notably she created an R&D Leadership training program that has been transformational in developing R&D leaders at IDEXX. I've always valued Betsy as a tremendous thought partner and been awed by her ability to propel organizations and company culture forward. She is very talented and capable leader.”

Jeff Thomas, former CTO, IDEXX