Delphi Group Client Reference

President, Digital Research Inc., marketing research firm, Portland, Maine:
I write in support of Dana Morris-Jones and John Shorb, principals of The Delphi Group, in their bid to join the ranks of the Maine Entrepreneurial Resource Corps.

Dana and John have been instrumental in assisting DRI with organizational issues, over many years. They have provided team-building workshops, individual employee assessments, and strategic/tactical assistance with numerous HR challenges. John and Dana have helped us to diagnose and resolve internal organizational issues, allowing us to strengthen our team through enhanced working relationships. As a result of their work, our human resources are more productive, and the company runs more smoothly. This support has been essential, as it frees up management time to focus on business strategy and business development.

As John and Dana became increasingly familiar with DRI, I also found myself using them as a sounding board on a wide range of business issues. They are a great resource for any organization, from start-up to a large company experiencing internal challenges.

I would be happy to provide additional information upon request.

Sincerely,

