



165 Main Street
P.O. Box 62
Damariscotta, ME 04543
207-209-4129

EDA designated economic development district

To: The Maine Technology Institute (MTI) / MERC Selection Committee

From: Mathew Eddy, Executive Director, Mid Coast Council of Governments (MCOG)

To Whom It May Concern,

I am pleased to highly recommend Ian Houseal and Big Houses LLC for the MERC consultant roster. As a client, MCOG has engaged Ian to provide critical housing policy and economic development support for the Town of Searsport.

Ian's current work focuses on navigating complex municipal land use regulations to evaluate and expand Windward Estates—a subdivision originally approved over 20 years ago that stagnated after only one phase of development and advising the Town on mobile home park policy. His extensive government experience, deep understanding of Maine-specific economic development models, and exceptional technical know-how in capital projects have given our regional planning efforts a highly actionable roadmap.

Ian pairs a disciplined, analytical approach to real estate redevelopment with a profound commitment to community viability. He will be an invaluable resource to Maine entrepreneurs navigating regulatory and structural growth hurdles.