



June 4, 2024

Emily Braley
Maine Technology Institute
8 Venture Ave.
Brunswick, ME 04011

Dear Emily,

I am writing to endorse Trevor Gionet Jr.'s application for the Maine Entrepreneurial Resource Corps (MERC) program. I've had the pleasure of knowing him both personally and professionally since 2017 when we worked together at Introspective Systems in Portland.

Trevor is an accomplished technology leader with a diverse background in artificial intelligence, solution architecture, and product development. Since 2022, he has served as the Chief Technology Officer at Omnic.AI, where he has demonstrated exceptional skill in managing cloud deployments, AI integrations, and leading a multi-faceted development team. His technical acumen is further evidenced by his previous roles. As the Founder and Solution Architect of AI Gronomy LLC, he developed innovative hardware and software solutions for optimizing controlled growing environments. His ability to create custom mesh networks for real-time control of agricultural systems highlights his ingenuity and expertise in practical applications of AI technology.

His tenure at Introspective Systems LLC saw him maintain and extend the technical vision for various market verticals. His development of AI algorithms for spatiotemporal power balancing and microgrid controllers showcases his proficiency in creating sophisticated solutions for complex problems. His contributions to projects funded by the Department of Energy SBIR program underscore his commitment to advancing technological frontiers.

Trevor's extensive experience and technical skills are complemented by his dedication to mentorship and community engagement. His role as a mentor and his participation in networking events reflect his commitment to fostering innovation and supporting the entrepreneurial ecosystem.

I am confident that Trevor's expertise and dedication make him an outstanding candidate for the MERC program. Please feel free to contact me with any questions. Thank you for your consideration.

Best regards,
Susan Ruhlin
Susan Ruhlin
Managing Director, Dirigo Labs