For several years now I have been working with MEP on basic business strategy and management layout. This has set the business on a trajectory of slow and steady growth, with a keen eye on efficiency. We learned that the business did not as much need to be larger just to manage its resources better to increase profit. With MEP's guidance we have been able to borrow money and buy and new space for a larger shop.

Prior to moving into our new space, I worked with MEP to give us a starting point for shop layout. We used input from the old shop, the new shop, new tools, our projected work paths, and the employees. A year into the new shop, I would say that we have adhered to this plan about 80%. It was well worth while to have an idea in mind before we started setting machines down.

Lastly, MEP has introduced me to funding avenues to help the business move out of the pandemic economy and maintain health and economic vitality. We have recently been awarded a Prime grant of $39k which we are using for purchase a 12' 150 ton press break.

Warm regards.

Matt

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