

May 2, 2024

Emily Braley
MERC Coordinator
Maine Technology Institute
8 Venture Avenue
Brunswick, ME 04011

Dear Emily,

It is a pleasure to recommend Lisa Van Dyk as a Maine Entrepreneurial Resource Corps (MERC) consultant. Lisa is an important resource for grant writing within Maine's entrepreneurial ecosystem.

The Roux Institute's Future of Healthcare Founder Residency is a year-long program designed to accelerate healthcare founders at the earliest stages of their entrepreneurial journey. For many founders, non-dilutive grants are an important source of funding, but the intricacies of grant proposals and budget development are often unknown territory. Lisa is an important collaborator for founders in our residency who are seeking local and federal grant funding. She is skilled at navigating clients through the proposal process and in translating complex scientific and medical concepts into compelling narratives.

Lisa is an ideal partner for our founders as she brings a deep understanding of the healthcare industry from her professional experience as grants officer for Maine Medical Center and as a growth strategy consultant for Fortune 500 medtech and pharma companies. Her track record speaks volumes, having successfully raised over \$20 million for nonprofits and startups in her career. I have personally collaborated with Lisa on grant submissions, and it was her expertise in grant writing that helped us secure \$2.4M to work on an innovative health tech program.

Lisa's dedication, expertise, and professionalism make her an exceptional fit for MERC.

Sincerely,

A handwritten signature in black ink, appearing to read 'Elena', with a stylized, flowing script.

Elena Brondolo, MPH, MBA, EdD
Director, Future of Healthcare Founder Residency
The Roux Institute at Northeastern University